

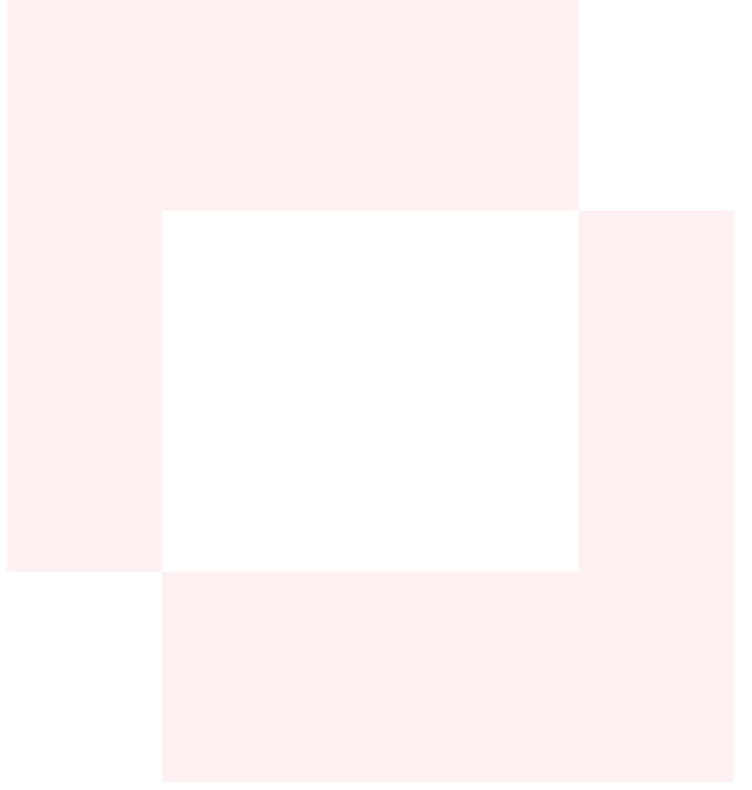


البقلاڤاني للتجارة  
AL-BAQLANI FOR TRADING



**AL-BAQLANI FOR TRADE**





Airport Street - Seiyun - Hadramout - Republic of Yemen

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3

# WELCOME TO

AL-BAQLAI COMPANY FOR TRADE  
CONTRACTS & OIL SERVICES



**YOUR OPERATIONS ARE FASTER  
, SAFER, COST EFFECTIVE  
AND MORE EFFICIENT**

AL-BAQLANI COMPANY

# Introduction

ALBAGLANI TRADING WAS ESTABLISHED BEFORE FIVE DECADES AGO AS A TRADING INSTITUTION. WITH A VERY RAPID DEVELOPMENT SCALE, WE HAVE GROWN A REMARKABLE BUSINESS INFRASTRUCTURE AND BECOME ONE OF THE LEADING SUPPLIES COMPANIES IN, NOT ONLY HADHRAMOUT, BUT IN YEMEN AND WE DARE TO SAY IN THE REGION.

OUR BUSINESS IS BOARDED AND WE DO HAVE MASSIVE BUSINESS RELATIONS LOCALLY AND REGIONALLY AND EVEN GLOBALLY; THIS HAS GRANTED US A UNIQUE PRESENCE IN THE FIELD OF SUPPLIES AND CONTRACTS THAT PROVIDES SERVICES TO MOST, IF NOT ALL, CONTRACTING COMPANIES, ESTABLISHMENTS AND OIL SERVICES COMPANIES AS WELL.

WE ARE SO PROUD OF THE VERY RICH HISTORY OF OUR BUSINESS AND, STEADILY MOVE TOWARDS BUSINESS EXPANSION WITH OUR EYES OPEN TO THE FUTURE, PUTTING FIELDS SUCH AS CONTRACTS, OIL FIELD SUPPLIES, HEAVY TRANSPORT, LOGISTICS SUPPLIES, MATERIALS PRODUCTION AND MANY OTHERS IN ACTUAL PLANNING. THEY ARE TAKING HUGE PLACE IN OUR BUSINESS NOWADAYS.

QUALITY, SAFETY, HIGH STANDARDS AND CUSTOMER SATISFACTION ARE OUR LIMITS WHEN WE PERFORM OUR BUSINESS. WE DO FEEL CONFIDENT THAT DEALING WITH OUR COMPANY WOULD NOT JUST ONLY MAKE YOU SATISFIED, BUT ALSO ONE OF OUR REGULAR CUSTOMERS

**We are so proud**

of the very rich history of our business  
and, steadily move towards business  
expansion with our eyes open to the  
future



**MANGER**

**EIDHAH SAEED AL-BAQLANI**

# OUR VISION



## Who we are

WE INTRODUCE OURSELVES AS A PROMINENT SUPPLIERS OF CONSTRUCTION MATERIALS AND LOGISTICS IN HADHRAMOUT WITH AN EXTENSIVE NETWORK OF CUSTOMER NEEDS. WE UNDERSTAND THE NEEDS OF THE CLIENTS AND WORK HARD TO FULFILL THEM; THAT'S WHAT BROUGHT IMMENSE FAME IN THE FIELD OF LOGISTICS. WE ENSURE 100% QUALITY OF THE MATERIALS ACCORDING TO THE CUSTOMER STANDARDS.



## Our Vision

TO BE A PROACTIVE PARTNER AND EARN THE TRUST OF OUR VALUED CLIENTS AS WE HAVE AMBITION TO GIVE YOU THE VISION TO SEE PROFIT RATHER THAN PRICE, SO WE ARE HERE TO SERVE YOU TO MEET THE CHALLENGE OF MAKING YOUR PROCESSES FASTER, SAFER AND MORE COST-EFFECTIVE.



# Our Mission



## Our Mission

ALBAGLANI TRADING ENDEAVORS TO BE AN ETHICAL PARTNER OF CHOICE FOR OUR PRINCIPALS, CLIENTS, SUPPLIERS AND EMPLOYEES THAT RESPECTS THE INTERESTS AND GOALS OF EACH PARTY. TO PROVIDE AN AMICABLE AND RESOURCEFUL PLACE OF WORK AND SUPERIOR RETURNS BY TIRELESSLY PURSUING NEW GROWTH OPPORTUNITIES WHILE CONTINUALLY IMPROVING OUR PROFITABILITY. BE A SOCIALLY RESPONSIBLE COMPANY THAT IS LOOKED AT AND FOLLOWED AS A MODEL OF SUCCESS.



## Our Competencies



- 1 SUPPLYING MOST OF THE LOGISTICS AND SUPPLIES BACKED BY OUR PROFESSIONAL, INSIGHTFUL SALES TEAMS.
- 2 ATTRACTING MANY NEW PRINCIPALS TO PARTNERSHIP DUE TO OUR HIGH REPUTATION IN LOCAL MARKET.
- 3 ABILITY TO HANDLE MULTI-DISCIPLINARY PROJECTS SUPPORTED BY OUR EXPERIENCED PROJECTS TEAM.
- 4 WE ARE ABLE TO ESTABLISH FORMING JOINT VENTURES WITH REPUTABLE INTERNATIONAL NAMES TO PROVIDE MORE





Bank Account



Bank of Yemen and Bahrain



000-01700344-215104-886-305

# Our Branches



TO BE CLOSER TO OUR CLIENTS WE HAVE OPENED A NUMBER OF BRANCHES IN THE BIGGEST CITIES OF HADHRAMOUT SO THAT WE ENABLE OUR VALUABLE CLIENTS TO GET THE SUPPLIES THEY NEED ON TIME. IN CITIES SUCH AS MUKALLA, TAREEM, AL-QATEN WE EXIST TO SUPPLY ALL OUR PRODUCTS AND SERVICES SO EFFICIENTLY.



TAREEM BRANCH



MUKALLA BRANCH



AL-QATEN BRANCH

# Licenses and Records



Registration Certificate for Sales' General Tax Purposes



Opening A New Shop License





**SUPPLY PIONEERS  
AND LOGISTICS**

## Administrative Chart

General Manager



Chief Executive Officer  
CEO



QHES Dept.



Operation Dept



HR Dept



Financial Dept



Logistic Coor



Construction Coor

# HSE POLICY



AT ALBAQLANI TRADING, WE RECOGNIZE PEOPLE AS THEIR MOST IMPORTANT ASSET AND WE ARE COMMITTED TO PROVIDE A SAFE AND HEALTHY WORK ENVIRONMENT FOR THOSE WORKING ON AND VISITING OUR OPERATIONS. ACCORDINGLY, OUR AIM IS TO PREVENT INJURIES AND OCCUPATIONAL ILLNESS THROUGH THE FOLLOWING ACTIONS:

- DEVELOP AND DESIGN OPERATIONS AND ACTIVITIES WHICH, AS FAR AS IS REASONABLY PRACTICABLE, AND ENCOMPASSING ALL AVAILABLE KNOWLEDGE AND INFORMATION, ARE SAFE AND WITHOUT RISK TO HEALTH.
- MAINTAIN OPERATIONS ACTIVITIES WITHIN THE DESIGNATED SAFETY CRITERIA THROUGHOUT THE WORKING LIFE.
- DEVELOP AND MAINTAIN SAFETY AND HEALTH MANAGEMENT SYSTEMS ACROSS THE ESTABLISHMENT TO MEET INTERNATIONAL STANDARDS AS WELL AS LOCAL STATUTORY REQUIREMENTS FOR HEALTH AND SAFETY AND VERIFY COMPLIANCE WITH THESE STANDARDS THROUGH REGULAR AUDITING.
- SET ANNUAL IMPROVEMENT OBJECTIVES AND TARGETS AND REVIEW THESE TO ENSURE THAT THESE ARE BEING MET AT THE INDIVIDUAL UNIT AND HEAD OFFICE.
- INVOLVE ALL EMPLOYEES IN THE IMPLEMENTATION OF THIS POLICY AND PROVIDE APPROPRIATE TRAINING.
- PROVIDE FOR APPROPRIATE DISSEMINATION OF INFORMATION ON SAFETY AND HEALTH AT WORK THROUGH SUITABLE COMMUNICATION NETWORKS BOTH WITHIN THE ESTABLISHMENT AND WITH EXTERNAL BODIES.

WE UPHOLD OUR COMMITMENT TO ENVIRONMENT PROTECTION THROUGH:

- COMPLIANCE TO ALL APPLICABLE ENVIRONMENT STANDARDS, LEGAL AND OTHER REQUIREMENTS:
- MINIMIZING THE WASTE AND SUPPORT RECYCLING:
- REDUCING THE SOUND AND DUST LEVEL IN OUR OPERATION PROCESSES TO OPTIMUM LEVELS:
- ENSURING AWARENESS ABOUT SIGNIFICANCE OF ENVIRONMENT PROTECTION AMONG ALL CONCERNED.





## Quality Statement

**ALBAQLANI TRADING IS COMMITTED TO** CONSOLIDATE ITS POSITION AS A VALUABLE PARTNER FOR ALL TYPES OF CONSTRUCTION, CARPENTRY, LOGISTICS SUPPLIES FOR ITS CUSTOMERS, THROUGH QUALITY SERVICES/PRODUCTS, CONTINUOUS IMPROVEMENT OF PRODUCTS QUALITY AND PROCESSES EFFICIENCY.

IN ORDER TO OBTAIN CUSTOMERS CONFIDENCE THAT PLANNED PRODUCT QUALITY IS ACHIEVED **ALBAQLANI TRADING MANAGEMENT** ESTABLISHED THE FOLLOWING STRATEGIC OBJECTIVES: MAINTAINING CUSTOMERS CONFIDENCE AT HIGHEST LEVEL AND **INCREASE CUSTOMER SATISFACTION;**

- REGARDING QUALITY OF PRODUCTS PROVIDED;
  - INCREASE THE PRODUCTIVITY AND REDUCING COSTS OF POOR QUALITY;
  - OPENING NEW OPPORTUNITIES BY IMPLEMENTING OF NEW TECHNOLOGIES AND EQUIPMENT IN PRODUCTION;
  - INCREASE PERSONNEL COMPETENCE BY TRAINING, AWARENESS AND EVALUATION.
- IN ORDER TO ACHIEVE THESE OBJECTIVES, WE ESTABLISHED THE FOLLOWING STRATEGY:
- IMPLEMENTING **QMS** IN COMPLIANCE WITH **ISO 9001**;
  - DEPLOYMENT OF QUALITY RESPONSIBILITY TOWARD BOTTOM OF THE ORGANIZATION;
  - BETTER COMMUNICATION ON QUALITY, BOTH INTERNAL AND EXTERNAL;
  - INCREASE AWARENESS ON MAIN QUALITY PROBLEMS AT THE SHOP FLOOR LEVEL;
  - PERIODICAL EVALUATION OF EMPLOYEES PERFORMANCE, EMPLOYEES SATISFACTION AND
  - ESTABLISHING OF NEEDED ACTIONS.

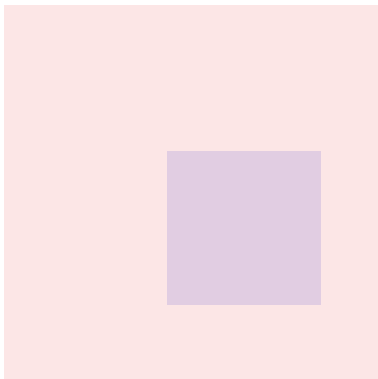
**ENTIRE MANAGEMENT TEAM** OF **ALBAQLANI TRADING** IS FULLY COMMITTED IN MEETING CUSTOMER AS WELL AS STATUTORY AND REGULATORY REQUIREMENTS AND IN CONTINUOUS IMPROVING OF **QMS** AND ITS EFFECTIVENESS. FOR COORDINATION OF **QMS** IMPLEMENTATION AND FOLLOW-UP OF OBJECTIVES ACHIEVEMENT IS APPOINTED THE **MANAGEMENT REPRESENTATIVE**, WITH NEEDED AUTHORITY FOR ENSURE THAT PROCESSES NEEDED FOR THE **QMS** ARE ESTABLISHED, IMPLEMENTED AND MAINTAINED AND REPORTING TO TOP MANAGEMENT ON THE PERFORMANCE OF THE **QMS** AND ANY NEED FOR IMPROVEMENT. **REQUIREMENTS** OF INTEGRATED SYSTEM MANUAL AND ASSOCIATED DOCUMENTS ARE MANDATORY FOR ALL **ALBAQLANI TRADING** PERSONNEL. **MANAGERS** OF ALL DEPARTMENTS ARE RESPONSIBLE FOR IMPLEMENTING **QMS** DOCUMENTATION REQUIREMENTS BY PLANNING, PERFORMING CONTROL AND IMPROVING ALL ACTIVITIES BASED ON APPROVED DOCUMENTS.

# LOGISTICS SERVICES

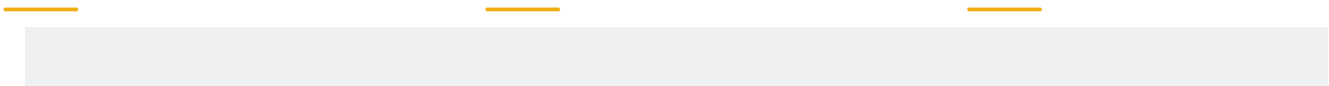




**THIS FIELD IS OUR EXCLUSIVE** WHERE WE DARE TO SAY THAT WE ARE THE MOST REMARKABLE SUPPLIER NAME. WE ARE FULLY CONFIDENT THAT THE FOLLOWING SUPPLIES ARE JUST EXAMPLES AND ASSURE YOU THAT OUR STOCK OF LOGISTICS IS ENDLESS; IT CAN ONLY START WITH FOLLOWING, BUT NOT LIMITED TO



PLASTIC AND STEEL PIPES



STEEL AND CARPENTRY PRODUCTS & MACHINERY



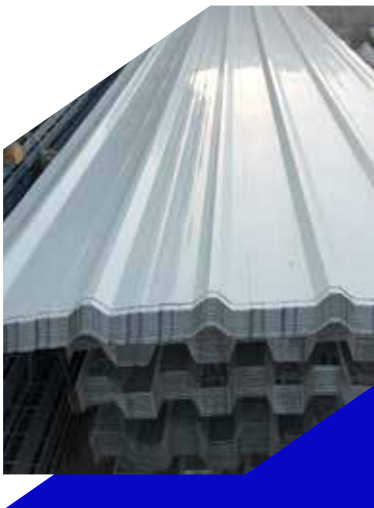
MANUFACTURED IRON



THERE WAS A FACTORY FOR CLASPING BY AL-BAGLANY



IRON WORKSHOPS MATERIALS



CONSTRUCTION MATERIALS





## TRANSPORT SERVICES





WITH A VERY WIDE RANGE OF VEHICLES, TRUCKS THAT CARRY OUT VARIOUS TYPES OF TRANSPORT SERVICES ON/OFF SHORE, ALBQLANI TRADING CAN AFFORD A NUMEROUS SPECTRUM OF TRANSPORT SERVICES THAT IS PERFORMED BY VERY SKILLED AND EXPERIENCED PERSONNEL. DELIVERY OF GOODS AND OTHERS SUPPLIES BECOMES ONE OF THE SMOOTHEST ACTIVITIES WE PERFORM ON A SCHEDULED AND PLANNED MANNER.

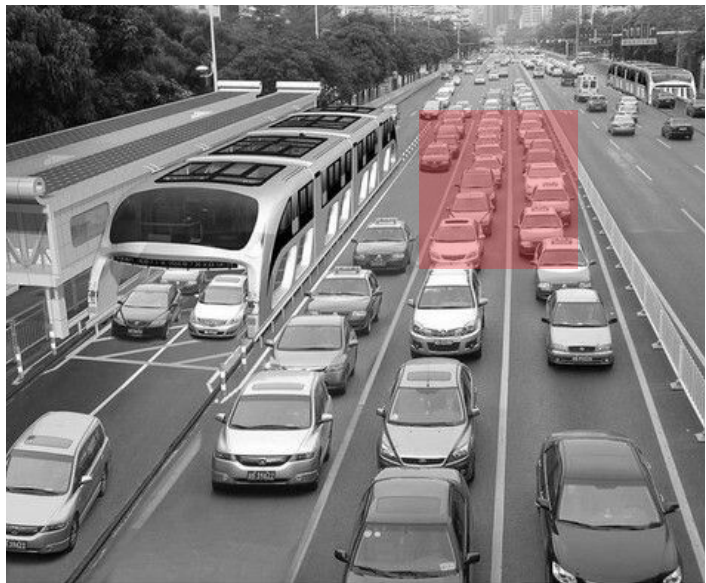




## Land Transport



EITHER YOU HAVE PERSONNEL, GOODS, SUPPLIES OR ANY OTHER TYPE OF STUFF, WE ASSURE YOU THAT WE CAN HANDLE.

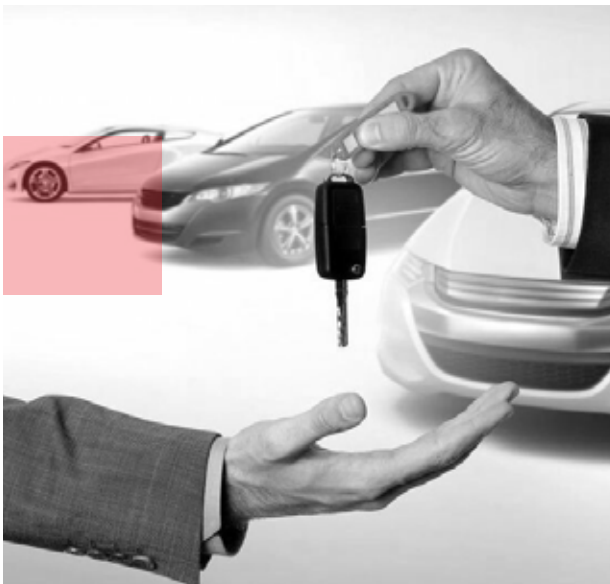


## Marine Transport



THE WIDE BUSINESS CONNECTIONS HAVE PUT US AT A UNIQUE POSITION THAT ENABLES US TO PROVIDE SUCH A SERVICE WITH HIGH EFFICIENCY

## Storing and Warehousing Services



CONTRARY TO POPULAR BELIEF, LOREM IPSUM IS NOT SIMPLY RAKM TEXT HAS ROOTS PIECE CLASS LATIN LITERATURE. LOREM IPSUM DOLOR SIT AMET, CONSECTETUER GSED DIAM NONUMMY.

## Vehicle Rental Services



YOU CAN CHOOSE AMONG THE ENDLESS LIST OF CHOICES THAT WE PROVIDE. NO WORRIES, IF YOUR DEMAND IS SHORT, MED OR LONG-TERM RENTAL. WE HAVE PUT IN PLACE A MASSIVE LIST OF VEHICLES TO BE AT YOUR CONVENIENCE.

# EQUIPMENT RENTAL SERVICES

## Welcome...

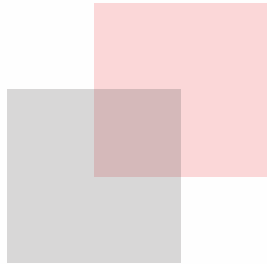
to our unlimited choices' horizon

### Equipment Rental

**01** Heavy Equipment

**02** Med Equipment

**03** Light Equipment



**YOUR OPERATIONS  
ARE FASTER AND MORE  
SAFER AND LOWER COST  
AND GREATER EFFECTIVENESS**

SMPLES OF EQUIPMENT



Roller



28



**WE DESIGN FOR YOU PROFESSIONALLY  
AND WE IMPLEMENT IT PERFECTLY FOR YOU**



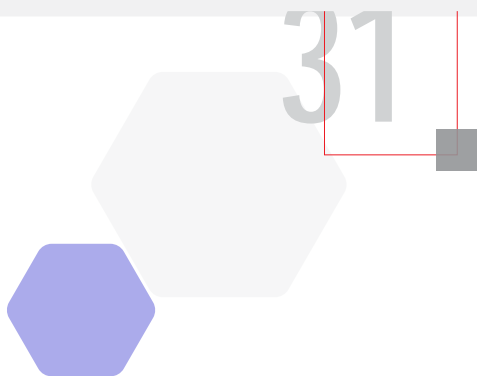
# CONSTRUCTION CONTRACTS



## CONTRACTING SERVICES

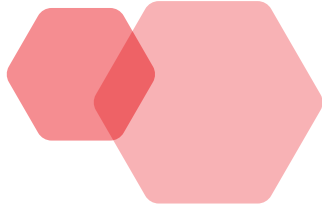
IN THIS FIELD, ALBAQLANI TRADE IS SPECIALIZED IN CONTRACTING OF RESIDENTIAL, COMMERCIAL & HOSPITALITY FINISHING TURNKEY CONTRACTS WITH CARPENTRY AND FURNITURE MAKING SERVICES. OUR HALLMARK OF QUALITY CAN BE FOUND ON THE INTRICATE, HIGH-END QUALITY. BY CONTRACTING WITH ALBAQLANI INTERIORS, YOU CAN BE ASSURED OF A HIGHLY MOTIVATED, PROFESSIONAL, AND SKILLED WORKFORCE AND QUALITY JOB DELIVERY AT THE MOST AFFORDABLE RATES. WE NEVER SETTLE FOR 'JUST OK' BUT ASPIRE FOR BEST IN EVERY INCH OF WHAT WE DO.

**THE FOLLOWING FIELDS ARE OUR MOST POPULAR, BUT THEY ARE NOT THE ONLY:**



# ROAD CONSTRUCTION

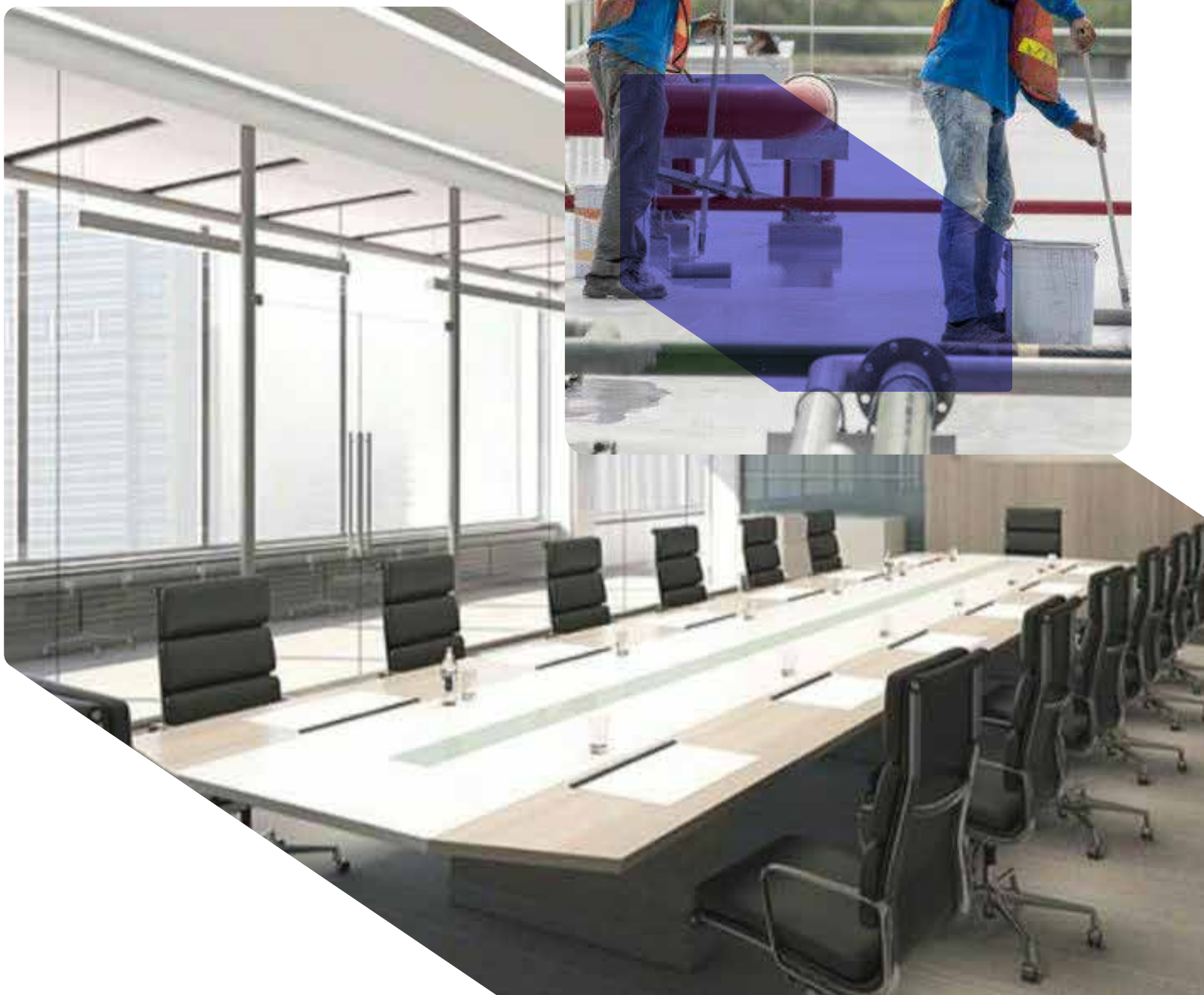




# CONSTRUCTION OF BUILDINGS

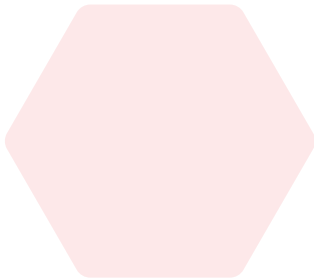


# FINISHING AND FURNISHING

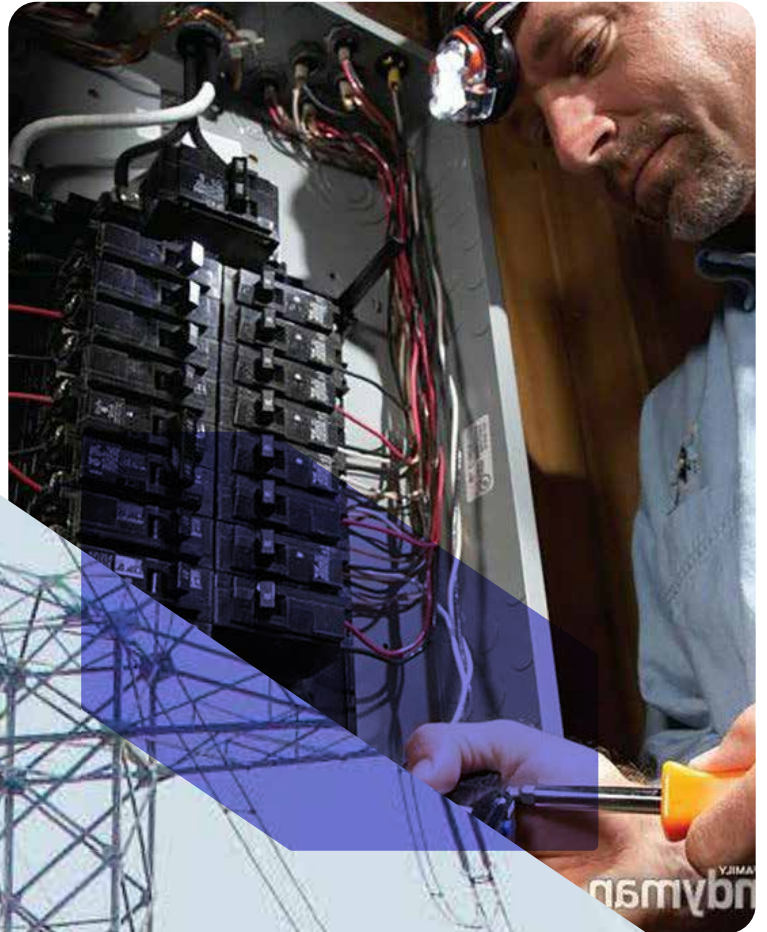




# SEWERS/ WATER PIPING



# ELECTRICITY LINING





## FOOD SUPPLIES SERVICES





## AGRICULTURAL PRODUCTS

" FOR LONG YEARS PASSED, AL-BAQLANI FOR TRADE" HAS BEEN ONE OF THE PIONEERS OF AGRICULTURAL PRODUCTS EXPORT, ESPECIALLY ONION CROP; WE DO HAVE AN INDEPENDENT DEPARTMENT FOR EXPORT OF THIS COMMERCIAL CROP. AL-BAQLANI FOR TRADE ALSO HAS A WIDE RANGE OF AGRICULTURAL PRODUCTS AND INPUTS SUCH AS FERTILIZERS, IRRIGATION PIPES AND THEIR FITTINGS, WATER WELL PIPE AND MANY OTHERS. ALL THIS COMES AS A PART OF OUR POLICY TO SUPPORT AGRICULTURAL PRODUCTION IN HADHRAMOUT AND ENTRE YEMEN. CURRENTLY, WE ARE WORKING ON EXPANDING THIS DEPARTMENT'S SERVICES TO INCLUDE A WIDER SPECTRUM INTEGRATED SERVICES IN THE FIELD OF AGRICULTURE.



## FOOD SUPPLIES SERVICES



**TO COPE WITH THE LOCAL** AND REGIONAL MARKETS' DEMANDS, A NEW DEPARTMENT HAS BEEN ESTABLISHED FOR THE FOOD SUPPLIES. **BY** BEING SO AWARE TO THE NEEDS OF OUR CLIENT, WE HAVE MADE A WIDE FLEXIBLE LIST OF HIGH-QUALITY FOOD (FRESH, PACKED AND CANNED) AVAILABLE. **OUR** PRICES ARE COMPETITIVE AND WITHIN THE CAPACITY OF CLIENTS. **INTEGRATED** WITH OTHER SERVICES, ALL CATERINGS STUFF COULD BE TRANSPORTED SAFELY TO YOUR SITES IN A FULL OBSERVATION TO TIMEFRAMES SET.





## IMPLEMENTED WORKS FOR OUR COUSTOMER

**We do feel so proud** of the expanding list of our clients and works we implemented. One of our major aspects of pride and fame is the reputed works implemented with the fullest satisfaction of our clients. A clear mark of this is the huge number of certificates we got for the works we achieved. We are ready to add more to this golden list, but we never intend to lose any as we deal with each of our clients as an integrated part of our business. Following is a list of our project implemented samples as well as a list of our priceless clients with who we will keep moving steadily to glorious future with them





AL JAZEERA  
PIPES COMPANY -  
KINGDOM



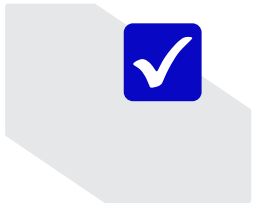
AL MUNIF PIPES -  
KINGDOM OF SAUDI  
ARABIA



AL-RAJHI STEEL  
INDUSTRIES - KINGDOM



AL JAZEERA  
PIPES COMPANY -  
SULTANATE OF OMAN



NAJRAN CEMENT  
FACTORY - SAUDI  
ARABIA KINGDOM



TAILOR FACTORIES -  
SAUDI ARABIA  
KINGDOM



AL REEF MILLS -  
SULTANATE



SALALAH MILLS -  
SULTANATE

NOOR NATIONAL STEEL  
FACTORY - SAUDI  
ARABIA KINGDOM

METWALLY STEEL  
FACTORY - KINGDOM

MADAR BUILDING  
MATERIALS COMPANY -  
KINGDOM

MANAROLA COMPANY  
FOR IMPORT AND EXPORT  
- THE HASHEMITE KINGDOM OF JORDAN

UNITED COMPANY FOR  
MINING INDUSTRIES -  
SAUDI ARABIA  
KINGDOM

BOLAN STEEL INDUSTRY  
COMPANY - SAUDI ARABIA  
KINGDOM



**ACHIEVEMENT CERTIFICATES AND PRIZES' GALLERY**









## ACHIEVEMENT CERTIFICATES AND PRIZES' GALLERY





البيقلاني للتجارة  
AL-BAQLANI FOR TRADEYNG